

CTC Analytics

CTC Analytics, a privately owned Swiss company, is leading in front-end sample prep automation for gas and liquid chromatography (www.pal-system.com). Over the last 30 years investments in the continuous development of a flexible, highly reliable, advanced laboratory sample handling platform have been made, designed for the laboratories in the pharmaceutical, life science, chemical, environmental, and food & flavor industries.

For our sales team in China, we search for an

Application Engineer (100%)

supporting our OEM partners with automated sample preparation workflows, based in Beijing.

Tasks:

- Initiation of local oriented workflow solutions and product improvements for incremental sales
- Development, implementation, validation and documentation of automated sample prep turn-key solutions for GC-MS and LC-MS analysis for our OEM customers in China
- Pre- and post-sales application and sales support for our OEM customers
- Coordination of application development with external partners (KOL) and OEM partners
- Customer sales and application training and support in Chinese and in English
- Preparation of application notes of best practice solutions for marketing purposes in English and Chinese
- Support of customers by phone, mail and on-site, in Chinese and English
- Represent CTC with speaking, poster or booth duties at international and regional conferences and symposia or OEM or VAR seminar events and prepare accordingly

Requirements:

- Practical experience in analytical chemistry, in particular chromatography and operation of Chromatography Data Systems
- Experience with GC-MS is mandatory, experience with LC-MS preferable
- Excellent verbal and written communication skills in both English and Chinese
- Proactive communication and professional dealing with customers/clients
- Integrity, resilience, ability to work in a team, entrepreneurial thinking and acting in a responsible, independent working environment
- Willingness to travel regionally up to 20% and worldwide for select events.

Offer:

CTC Analytics offers opportunities for talented people who wish to make a difference and want to contribute to the innovation of our products. In our growing international market, you will encounter fascinating development perspectives in areas such as technology, marketing, sales, and administration.

Are you interested in working in an interdisciplinary, globally operating enterprise? Then send your written application by email to Benson Zhu, BZhu@ctc.ch

